



Marpak Ltd

Dalys delivered a 'Line of site solution' allowing them to share the broadband in their current site to their new premises. We also provided IP CCTV to ensure security at their new premises.

Due to the success of their business Marpak Packaging, needed to increase their production area, to keep up with customer demand. To this end, when a suitable premise in the same area became available, it was the ideal opportunity to relocate the majority of the business to this site. Marpak are specialist carton finishers, having the machinery and skilled workforce to offer services to a wide range of industries including pharmaceutical, food and cosmetics.

Marpak had previously used Dalys for their telephony requirements and were more than happy to discuss their requirements for their new site.

The new premises needed Cat5 cabling throughout with a requirement for points for both voice and data.

Marpak have retained one of their old premises and although on a different road has 'line-of-sight', this enabled a Wifi solution to be used with access points positioned on the outside of the two premises. This solution allows use of broadband between the sites. Dalys also provided IP CCTV, to help secure their premises which is networked between the buildings, this was achieved by repositioning some cameras and installing additional cameras on the new larger premises.

With the ability to divert numbers using our own lines and calls platform Dalys were able to temporarily ensure that there was no down time in communications for Marpak whilst the work was being carried out. Upgrading to SIP lines, from ISDN, for increased flexibility, was done following investigation regarding current contracts and liaison with the current provider.

"Dalys helped us grow our business by giving us a dynamic solution to what had the potential to be a tricky obstacle in the way of a business-critical system, we planned early together and now have what we need"

Chris Goodayle
Director of operations

